



## Lesson 2: Learn to Earn

**Topic: Earning Money**

### **About This Topic:**

Talking about jobs and the value of work is a useful way to teach children the concept of earning money.

### **From the classroom:**

**What is a job?** A job is something we do to earn money by providing services or goods to others. There are many different kinds of jobs.

**How can I make money?** Some kids make money by helping out with chores such as mowing the lawn or taking care of a pet (providing a service). Other kids have teamed up with their families or friends to sell items such as lemonade or used toys at a garage sale (providing goods).

### **Words To Know:**

**Earn:** To receive money in exchange for goods or services.

**Income:** Money that you receive from jobs, allowances, interests, dividends, and other sources.

**Job:** A specific duty, task, or activity someone completes using his or her time, skills, and energy to earn money.

### **Resources:**

#### **Books:**

- *Arthur's Funny Money* by Lillian Hoban: Arthur is looking for ways to earn enough money to get a new hat and t-shirt. Teaming up with his sister Violet, he's sure to have some adventures as he works toward his goal.
- *Arthur's Pet Business* by Marc Brown: Arthur starts a pet-sitting business and gets his hands full with all sorts of crazy creatures.
- *Little Nino's Pizzeria* by Karen Barbour: Tony may be small but he's ready to help with all the business in his family's pizza shop.

#### **Games and Online Resources:**

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## Conversation Starters ... Ask Your Child:

- What jobs are you most interested in? Why?
- What kind of jobs do we see in our community?
- What would you like to learn about the jobs you find interesting?
- Do you have classroom jobs at school? Which ones do you like best?

## Try This ... at Home:

**Chores Chart:** Helping out around the house allows your child to feel useful and provides an opportunity to discuss jobs. Make a chart to track tasks your child is responsible for completing.

**Lemonade Stand:** Creating and running a business for an afternoon is a fun way for children to learn about selling a product and earning money. Your child can sell lemonade, snacks, homemade cards, or even old toys.

**Start a Business:** Ask your child to think about what kind of business he or she would start if they could. Work together with your child on a simple business idea. Have your child design a flyer to hand out around the neighborhood offering services such as car washing, watering plants, bringing in the mail and newspaper while neighbors are on vacation, raking leaves, or pulling weeds.

**Check out Careers:** Identify and discuss jobs while running errands. What kinds of jobs in your community interest your child? Has he or she seen jobs or careers on television that look interesting?

## at the Bank:

**Jobs at the Bank:** Many Banks will provide tours or have bankers available to talk about their jobs with children. Ask at your local bank to see what is available.