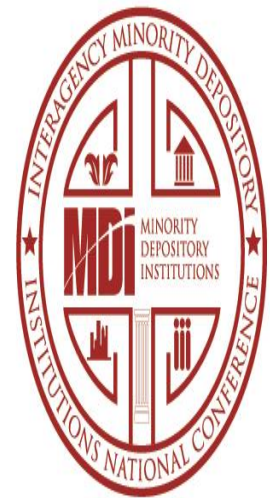


Expanding the Impact: Increasing Capacity and Influence

2017 Interagency Minority Depository Institution and CDFI Bank National Conference

Los Angeles, CA
April 5-6, 2017



FDIC • FRB • OCC

Strategic Planning for Succession Management

Panelists

- Irwin Wong, Cathay Bank
- Alden McDonald, Liberty Bank and Trust
- Preston Pinkett, City National Bank of New Jersey
- Jeff Bowman, Bay Bank
- Serena Owens, FDIC, Moderator

Strategic Planning for Succession Management

Cathay Bank; Los Angeles, California

- Total assets: \$14.5 billion
- Year that bank was established: 1962
- Number of branches: 58 domestic branches, 1 in Hong Kong, and 2 rep offices – 1 in Shanghai and 1 in Taiwan
- Number of states that the bank operates: 9 states, plus Hong Kong
- Number of employees: Approximately 1,100

Strategic Planning for Succession Management

Liberty Bank and Trust; New Orleans, Louisiana

- Total assets: \$626 million
- Year that bank was established: 1972
- Number of branches: 17
- Number of states that the bank operates: 8
- Number of employees: 173

Strategic Planning for Succession Management

City National Bank of New Jersey; Newark, New Jersey

- Total assets: \$250 million
- Year that bank was established: 1973
- Number of branches: 4
- Number of states that the bank operates: 2
- Number of employees: 75

Strategic Planning for Succession Management

Bay Bank; Green Bay, Wisconsin

- Total assets: \$85 million, plus service \$70 million in SFR
- Year that bank was established: 1995
- Number of branches: 2
- Number of states that the bank operates: 1
- Number of employees: 27

Strategic Planning for Succession Management

Questions?